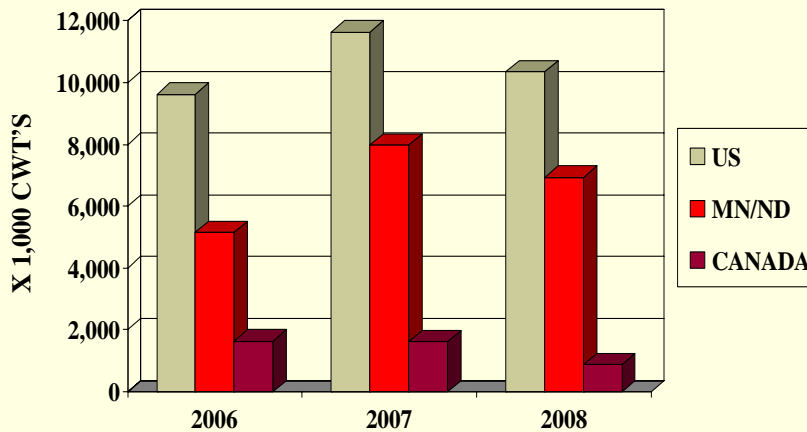


US AND CANADIAN PINTO BEAN PRODUCTION

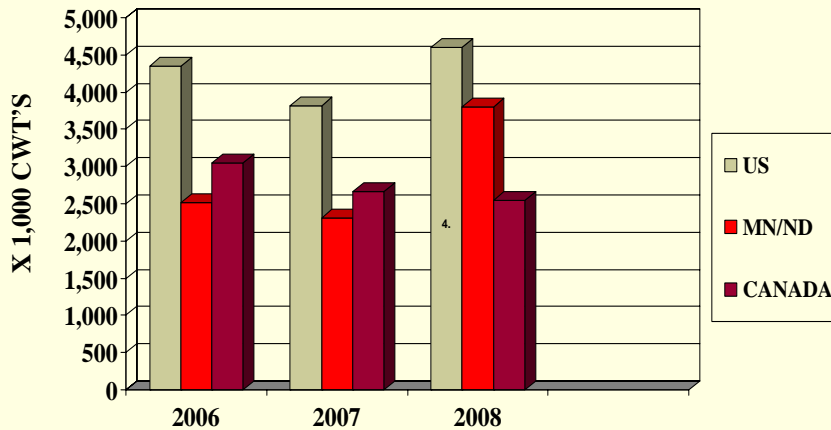


U.S. & Canadian Pinto Bean Production

- The pinto bean class is the largest production class of dry beans in the U.S. and Canada. Chart 1 shows that our total pinto bean production is down from 2007 and only slightly down from the production in 2006. The drop in production from last year was estimated to be 2,015,000 cwt for both the U.S. and Canada. The U.S. production dropped by 1,277,000 cwt in 2008. There is a strong possibility to see the pinto market being in a tight demand versus supply picture for the remainder of the 2008 crop year. The price for pinto beans going forward will depend on so many other factors like currency valuation, money supply, and the price of other crops



US AND CANADIAN NAVY BEAN PRODUCTION

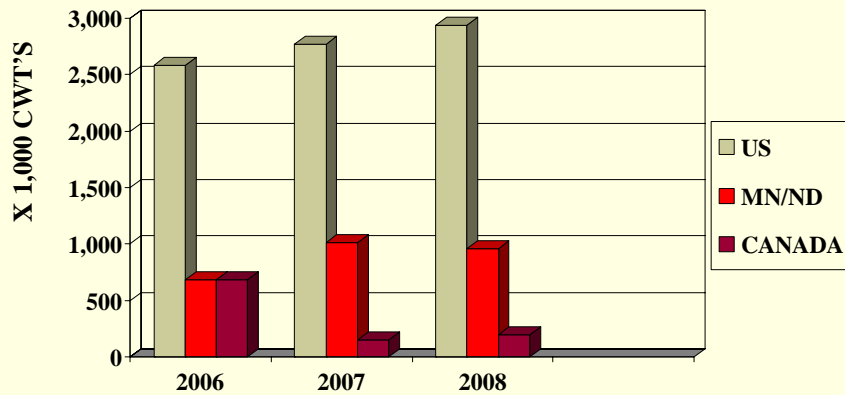


U.S. & Canadian Navy Bean Production

- U.S. and Canadian navy bean production/class is the second largest produced class of beans in the U.S. and Canada. It is also the market that has seen a specialization as there are fewer companies that are willing to take on this class of beans due to the inflexible nature of its marketing. The usage of navy beans will vary roughly 10% from one year to the next with most of the fluctuation due to what is exported. Normal usage is approximately 6.3 to 6.5 million cwt with the U.S. annual per capita consumption at 0.93 pounds. Exports through October show navy exports more than doubled that of the same period as 2007. The navy export volume for the 2007-2008 crop year was the highest since the 2000-2001 crop year totaling 1.53 million cwt. The largest export destination for navy beans has been the United Kingdom and will likely remain so, but the second largest destination is to Canada where grower beans are shipped and later processed for export from Canadian based firms.



US AND CANADIAN BLACK BEAN PRODUCTION

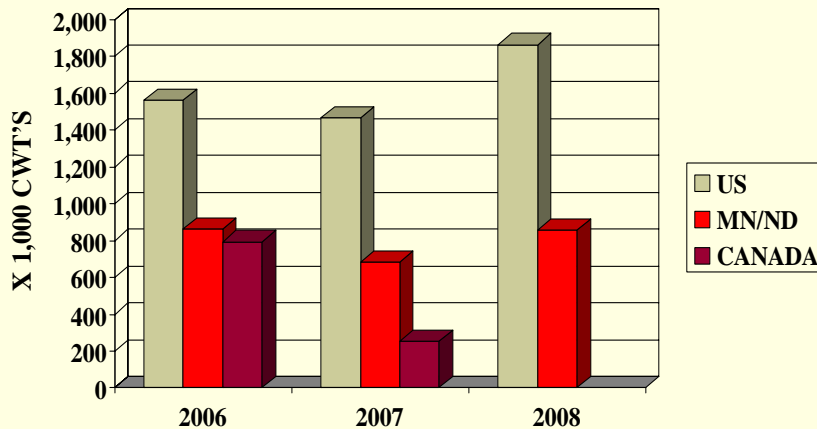


U.S. & Canadian Black Bean Production

- U.S. and Canadian black bean production black bean production is up slightly in the U.S. and Canada in 2008. The U.S. production rose to 2,935,000 cwt or up just under 6% from 2,773,000 cwt produced in 2007. The Canadian production rose over 27% to 196,000 cwt from 154,000 cwt produced in 2007. The total increase was about 205,000 cwt when combining the U.S. and Canadian production figures. North Dakota reported to have 197,000 cwt of unshipped black beans as of July 31st while Michigan reported to have 324,000 cwt of unshipped black beans as of August 31st, 2008. These numbers are 338,000 more cwt than in 2007. The per capita consumption of black beans is approximately 0.64 pounds per annum or more than 1.8 million pounds of domestic use. The export volume to Mexico, the largest importer of us black beans, is back up from a reduced volume of 156,000 cwt in September/October of 2007 to 254,000 cwt this past September through October or an increase of 65%. There are more marketing opportunities for black beans in the domestic and export markets.



US AND CANADIAN DARK AND LIGHT RED KIDNEY BEAN PRODUCTION



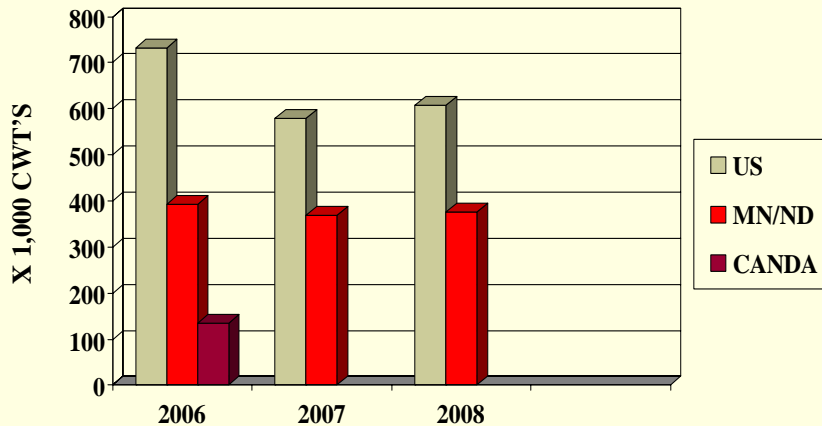
U.S. & Canadian Dark and Light Red Kidney Bean Production

U.S. & Canadian Dark and Light Red Kidney Bean Production. I have combined both the light reds and the dark reds again this year. Unfortunately, I have not been able to get a break out of kidney bean acres for Canada yet. I am not certain there will be a breakout of production from Canada this year as the Canadian special crops have lumped a number of the colored bean classes under category of colored beans. My best assumption is there are fewer kidney beans produced in both Ontario and Manitoba in 2008 and would think that both light red and dark red production is under 250,000 cwt which was the 2007 production.

Both classes of kidney beans were up in the U.S. with light red production at 1,008,000 cwt which is 204,000 cwt higher than in 2007 and dark red production was up one-third at 855,000 over the 2007 production. The normal disappearance of light red kidney beans from the U.S. is close to this year's production while dark usage is about 10% higher than normal disappearance. I do not believe that any region had much carry of either light red or dark red kidney beans as 2008 harvest began.



US AND CANADIAN PINK BEAN PRODUCTION



U.S. and Canadian Pink Bean Production

- The graph shows only a small increase in production of pink beans in the U.S. from 2007 levels from 578,000 cwt to 607,000 cwt. Minnesota/North Dakota production is up approximately 9,000 cwt while Idaho production was down 6,000 cwt and Washington production was up 37,000 cwt. Production over the last two years averaged about 140,000 cwt less than 2006 production. Pink bean production is likely to be approximately in balance with normal disappearance. The normal per capita consumption is about 0.16 pounds per annum.

